

Agustín Suárez

Founding Engineer | Full-Stack & AI Developer

Montevideo, Uruguay

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Founding Engineer and product-focused full-stack developer, started coding at 15 and launched my first startup at 19. Led Ventia from idea to \$360K ARR and joined Asari in San Francisco as the first engineering hire, shipping AI-driven products fast. Expert in turning prototypes into scalable systems and driving impact in early-stage startups.

Professional Experience

Founding Engineer, Asari — San Francisco, CA

April 2025 – August 2025

- Sole engineer driving the transition from prototype to MVP, building core features, and stabilizing the product for early adoption
- Designed and implemented an AI Memory system with optimized storage and retrieval, leveraging RAG for contextual storage and an AI agent for intelligent memory management.
- Developed an AI chat web client supporting multi-registry MCP connections
- Built a no-code AI Slack bot builder, enabling users to connect AI and MCP integrations directly into Slack workspaces

CTO & Founder, Ventia — Montevideo, Uruguay

June 2021 – April 2025

- Bootstrapped and scaled CRM & Sales Performance Management SaaS to \$360K ARR with 30+ SMB clients in LATAM.
 - Built analytics features, improving sales teams' performance by 30%.
 - Led a cross-functional team of 4 (3 devs + 1 designer).
 - Selected for prestigious acceleration and immersion programs: **Endeavor ScaleUp**, **Itaú Cubo**, and **Mana Tech Miami Immersion Program**.
 - Managed full-stack development (Next.js, Node.js, MongoDB, React Native, AWS, Redis).
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Education

Bachelor's Degree in Computer Systems

Universidad ORT Uruguay, Montevideo, Uruguay

January 2021 – November 2026 (expected)

IT and Programming Technician

ESI Buceo, Montevideo, Uruguay

2017 – 2019

Certifications & Programs

Tribu CTO Mentoring Program with Joaquin Colella

Emprelatam pre-acceleration program for Startups

JavaScript Algorithms and Data Structures - Free code camp

React and React Native Development - Udemy

MERN Stack Multi-User Blogging Platform - Udemy

The Complete Node.js Developer Course - Udemy

Projects

Companion AI (2025)

Developed a personalized AI assistant that tracks tasks and enhances productivity through contextual suggestions and intelligent responses

Stack: Electron, Vite, Shadcn UI, OpenAI API, Cursor.

Circular - thecirculartech.com (2024 - 2025)

SaaS platform for fashion product management and design processes. Led product ideation, defined technical specifications, created product roadmap, and managed the outsourced development team.

StartupsUruguay.com (2023)

Built a curated directory showcasing Uruguayan startups to foster connections within the local entrepreneurial ecosystem.

Stack: Next.js, Tailwind CSS.

Vendedores Pro (2020)

Developed a digital platform enabling SMBs to launch and manage affiliate marketing programs.

Technical Skills

Languages & Frameworks: JavaScript, TypeScript, Node.js, AI SDK, Python, React, Next.js, Express, Redux, React Native, Tailwind, Electron, Java, C# and .Net.

Databases: MongoDB, PostgreSQL, Redis

Cloud & Infrastructure: AWS, Docker, Git, CI/CD

Languages

Spanish (Native)

English (Professional fluency) – Cambridge FIRST Certificate

Interests

- Entrepreneurship
- Product and user-centric development
- AI and Data Science
- Marathon Running and Fitness